Outfitters, Hunting and Fishing

Hunting, fishing and outdoor recreation are activities that may require licenses. There are recreational licenses, but there are also support activities for that recreation that may require an occupational or business license. The most common types are guides and outfitters. Although the occupational part of licensure may be a little more ambiguous, there are also bait sales and making land available for hunting that are regulated activities. There is also commercial fishing that can require occupational licensure, though the number of states where that’s a viable industry are fewer.

Common Qualifications
Requirements are not consistent because this category covers a wide variety of activities. Few of these licenses require specific education, but some require an exam demonstrating knowledge of state laws.

Examples of License Titles
There are 84 licenses in this category, heavily concentrated in guides and outfitters. There are 22 distinct states with some kind of recreational guide or tour operator license. Fishing is the next most common and hunting is present but infrequent (only 3 states). There are some licenses that are clearly recreational rather than occupational. Because of the ambiguity of the activities and whether they’re recreational, business, or occupational licenses, it seems likely that in addition to overcounting some recreational licenses, some licenses may be either missed in states or may be structured in such a way that they are explicitly business licenses.

Most common license titles:
- Outfitters - Guide
- Crewmember, Fishing Boat
- Sport Fishing Guide

Outlier license title examples:
- Controlled Hunting Preserve Operator License for Game Birds
- Special Landholder & Guest Fishing License

ONET codes
There are a wide variety of occupations coded to these licenses. The outfitters and guides should be coded to Tour Guides and Travel Guides, the commercial fishing should mostly be associated with Fishing and Hunting Workers. Other occupations may be in addition to those depending on the nature of the license.

13-1021.00  Buyers and Purchasing Agents, Farm Products
45-3011.00  Fishers and Related Fishing Workers
39-7011.00  Tour Guides and Escorts
53-5011.00  Sailors and Marine Oilers
19-1031.02  Range Managers
41-4012.00  Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products
53-5021.00  Captains, Mates, and Pilots of Water Vessels
45-3031.00  Fishing and Hunting Workers
39-7012.00  Travel Guides
19-1031.00  Conservation Scientists
Examples of License Boards
These are mostly covered by Fish and Game Departments.

**Most common board titles:**
- Game and Fish Department
- Department of Fish and Wildlife
- Board of Outfitters Registration
- Outfitters and Guides Licensing Board

**Outlier board title examples:**
- Department of Environmental Quality

Related Occupations
Some Forestry and Land Management licenses may be related. There are Tour Guides unrelated to outdoor recreation, but fewer states license them.

Associated Certifications

- **Accredited Cruise Manager**
  
https://cruising.org/travel-agent-center/professional-development-training/certifications/accredited-cruise-counsellor---acc

- **Certified Cruise Counsellor**
  
https://cruising.org/travel-agent-center/professional-development-training/certifications/certified-cruise-counsellor---ccc

- **Elite Cruise Counsellor**
  
https://cruising.org/travel-agent-center/professional-development-training/certifications/elite-cruise-counsellor---ecc

- **Master Cruise Counsellor**
  
https://cruising.org/travel-agent-center/professional-development-training/certifications/master-cruise-counsellor---mcc

- **Day Ride Trail Guide**
  
https://cha.horse/cha-certifications/

- **Global Travel Professional**
  
https://www.gbta.org/professional-development/

- **Certified Interpretive Guide**
  

- **Certified Tour Professional**
  
https://ntaonline.com/education/ctp/

- **Trail Guide Level 1 Certification**
  
https://cha.horse/cha-certifications/
Trail Guide Level 2 Overnight Certification
https://cha.horse/cha-certifications/

Trail Guide Level 3 Packing Certification
https://cha.horse/cha-certifications/

Trail Guide Level 4 Wilderness Certification
https://cha.horse/cha-certifications/

Certified Tourism Ambassador
https://www.tourismambassadorinstitute.com/ctaprogram.html#The%20CTA%20Designation

Certified Two-Handed Casting Instructor

Certified Interpretive Trainer
https://www.interpnet.com/NAI/nai/_certification/Certified_Interpretive_Trainer.aspx

Travel Agent Executive
https://cruising.org/travel-agent-center/professional-development-training/certifications

Assistant Day Ride Trail Guide
https://cha.horse/cha-certifications/

Certified Tour Guide / Director
https://go.itmitourtraining.com/application

Assistant Trail Guide Certification
https://cha.horse/cha-certifications/